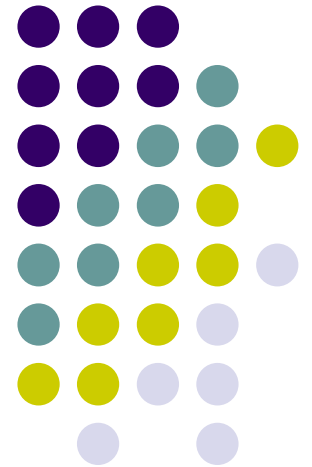
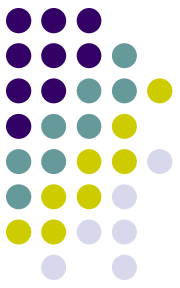


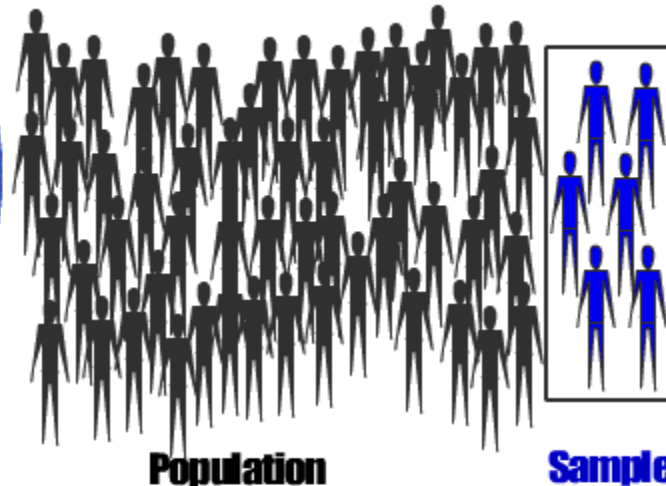
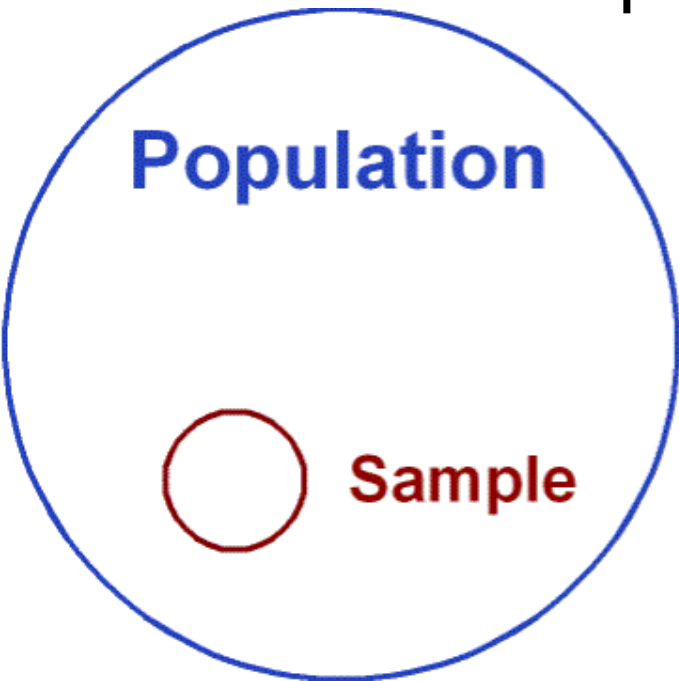
# Pitfalls of Experimentation



# Population and Sample

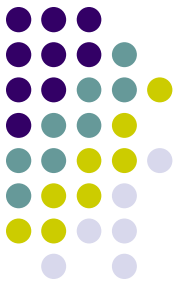


- **Population**: the entire target that you want to learn about
- **Sample**: those from the population that you select to be part of your study



*A subset of the population.*

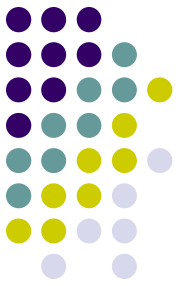
# Random Sample/Assignment



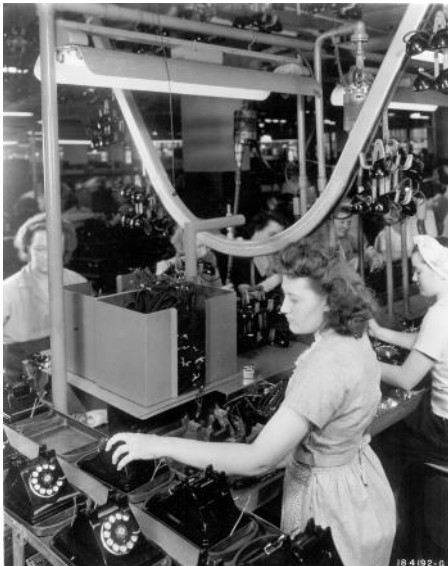
- **Random Sample:** everyone from the population has an equal chance of being chosen for the study
- **Random Assignment:** once chosen, those in the sample have an equal chance of being assigned to experimental or control group



# Hawthorne Effect

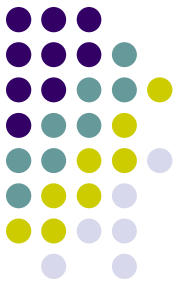


- But even the control group may experience changes.
- Just the fact that you know you are in an experiment can cause change.



Whether the lights were brighter or dimmer, production went up in the Hawthorne electric plant.

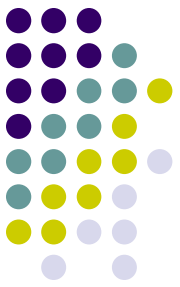
# Placebo Effect



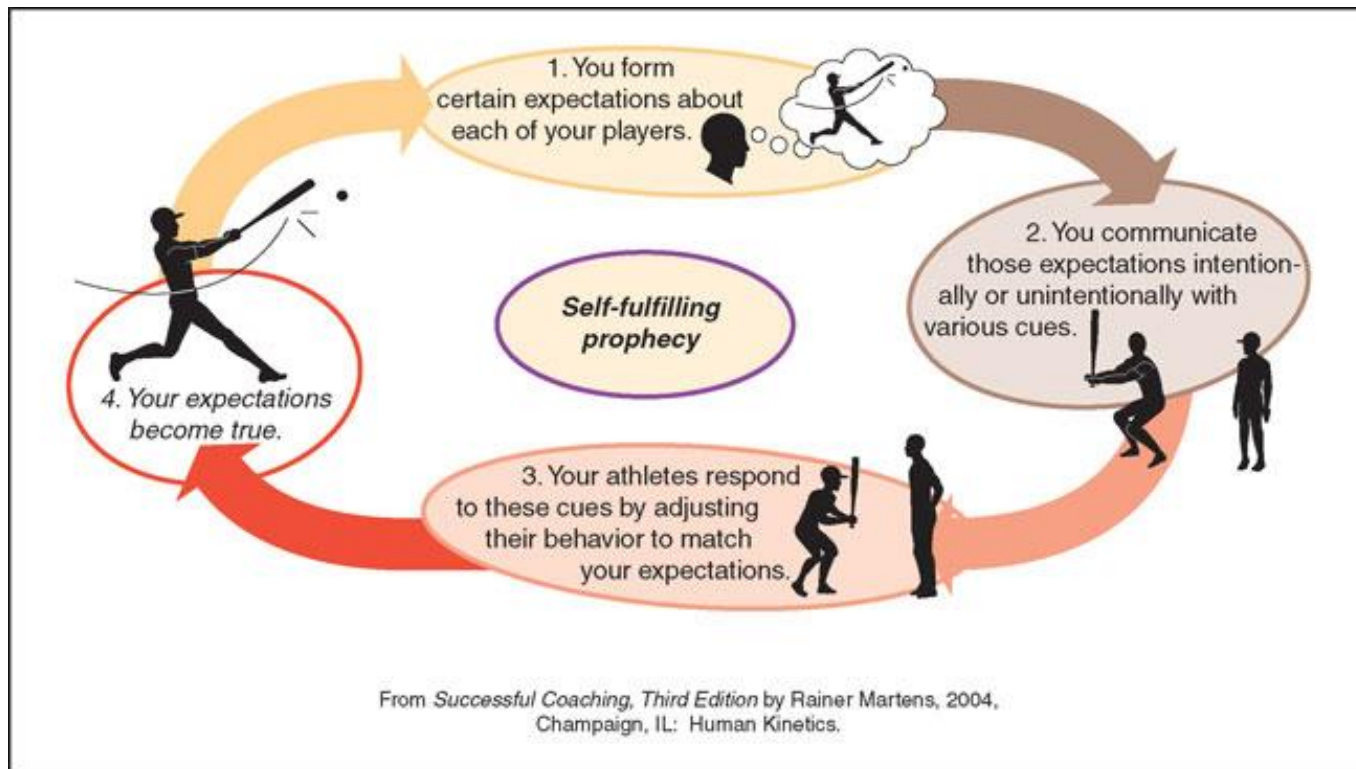
- Sometimes expecting to “get better” will actually make us get better!
- **Placebo** – a substance or treatment that has no effect apart from a person’s belief in it
  - Sugar Pills
- **Placebo Effect** – expectations affect performance



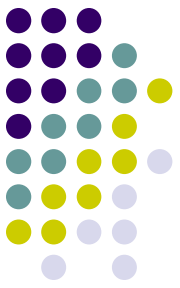
# Self-Fulfilling Prophecy



- A belief that results in behavior that makes the belief come true
- Researchers may inadvertently affect results!



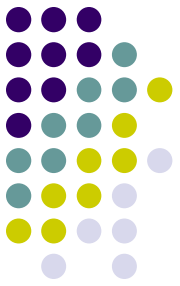
# Single-Blind vs. Double-Blind



- **Single-Blind study**: participants do not know whether they are in the experimental or control group
- **Double-Blind study**: both subjects AND experimenters are kept unformed
- Why conduct a blind studies? To reduce experimenter bias



# Operational Definitions



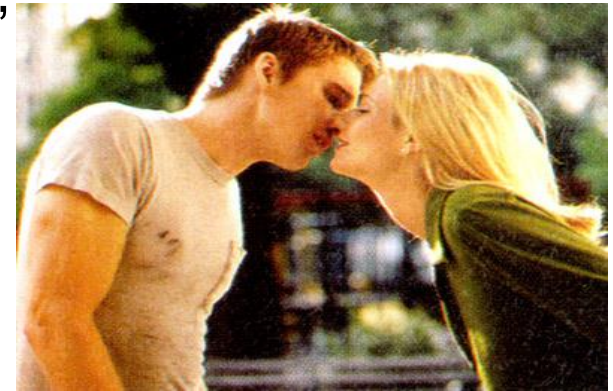
- I want to measure how being in love affects school performance.

- But how do you measure LOVE? How do you count it?



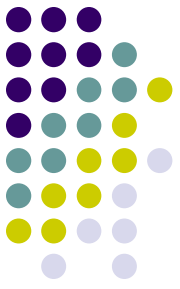
- **Operational Definitions** – precise definitions that show how variables will be measured

- How will the variables be measured in “real life” terms?
- Let’s say “love causes higher GPA”
- We could measure “love” by...
  - Kisses, hugs, etc.

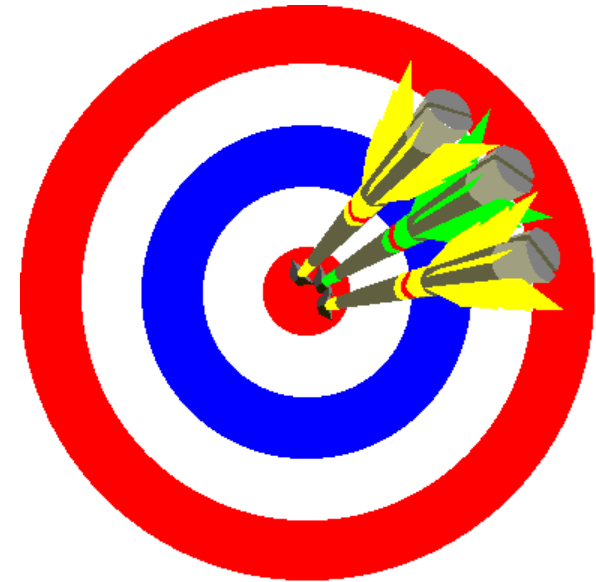




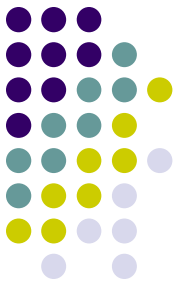
# Reliability



- So someone conducts an experiment and finds out their new drug, GullibleMed, cures cancer!
  - Do we just take them at their word and start ordering massive quantities of the drug?
- **Reliability** – replicate the experiment and get the same results to prove it works
  - How would we prove a new bow design is extremely accurate?



# Statistical Significance



- You create an experiment to measure the effect of protein shakes on max bench press.
  - Workout group – 155 pounds
  - Non-workout group – 150 pounds
- Can we now say that drinking protein shakes makes you stronger? **NO**
- **Statistical Significance**: results must differ by a certain amount, otherwise they could be due to random chance alone

