

Psychological Social Psychology Review

Here is a list of items and ideas that you should know about for the test. If you've taken good notes and have been paying attention in class, you have increased your chances of doing well on the exam. This list is NOT all inclusive.

- **Attribution Theory** (Definition)
- **Methods of Compliance** (Foot-In-the Door, Door-In-the Face)
- **Cognitive Dissonance** (Definition)
- **Persuasion** (Central Route vs. Peripheral Route)
- **Social Norms** (Definition / Examples)
- **Conformity** (Definition / Examples, Solomon Asch)
- **Social Influence** (Normative vs. Informative)
- **Obedience** (Definition, Stanley Milgram)
- **Love** (Passionate vs. Companionate)
- **Stereotype, Prejudice, Discrimination, In-Group Bias, Just-World Phenomenon** (Definitions / Examples)
- **Aggression** (Influences, Frustration-Aggression Hypothesis)
- **Altruism** (Social Exchange Theory)
- **Bystander Effect** (Definition / Examples)
- **Group Influences** (Social Facilitation, Social Inhibition, Social Loafing, Groupthink, Deindividuation, Group Polarization)
- **Conflict, In-Group, Outgroup, Mirror-Image Perceptions, Superordinate Goals** (Definitions / Examples)

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