# UNIT 1 – HISTORY, APPROACHES, and RESEARCH METHODS PERCENT ON AP EXAM – 2-4% PERCENT ON AP EXAM – 8-10%

#### TERMS YOU MUST KNOW

Behaviorism

Functionalism

Structuralism

**Evolutionary Psychology** 

Gestalt Psychology

Cognitive Psychology

Dependent Variable

Independent Variable

Case Study

Experiment

Control Group

Hypothesis

Naturalistic Observation

Survey

Theory

**Correlation Coefficient** 

Operational Definition

**Experimental Group** 

Correlational Research

Random Assignment

Mean

Normal Distribution

Double Blind Study

Median

Mode

Sample

**Standard Deviation** 

**Inferential Statistics** 

Placebo Effect

### IMPORTANT PEOPLE

- Alfred Adler strive to overcome inferiority
- Albert Bandura learned personality from observation
- Erik Erikson face crisis at different stages of our lives
- Hans Eysenck extroversion and introversion
- Sigmund Freud unconscious determines everything that we do
- Karen Horney parental indifference the true reason behind neurosis
- Carl Jung we wear "personality masks" depending on situation
- Abraham Maslow hierarchy of needs
- Jean Piaget cognitive development
- Carl Rogers theory of self-concept (did not look at unconscious motives)
- Hermann Rorschach- inkblots
- B.F. Skinner behavior and personality is learned through operant conditioning
- John Watson personality is due to classical conditioning
- Charles Darwin evolutionary theory, survival of the fittest

#### **CONFUSING PAIRS**

- Independent Variable (what is tested) v. Dependent Variable (what is measured)
- Experimental Group (group that is tested) v. Control Group (compared to the experimental, receives the placebo in a drug experiment)

## TERMS STUDENTS MAKE MISTAKES ON

- Mean Can be thrown off by a couple high or low scores
- Bell Shaped Curve A Normal Distribution
- $\hbox{-}\ William\ James-Functionalism}$
- Observation Most Critical ingredient to learning
- Piaget Cognitive Development
- Charles Darwin
- Behavioral Perspective relies on Observation
- Overconfidence Inhibit Critical Thinking
- Placebo Effect Healing Powers of Positive Expectations
- APA (British Version also) Review Board
- William Wundt first psychological lab in Germany
- Definition of Psychology the scientific study of the human mind and its functions, especially those affecting behavior in a given context
- Biological Approach would study head injuries
- Common Issues Throughout Psychology Nature vs.

Nurture, Diversity vs. Universality, Stability vs. Change

- Common Psychological Processes how culture affects\ your thoughts and perceptions
- Correlation DOES NOT Prove Causation

# Unit 1: History, Approaches & Research Methods *Study Guide*

What is psychology?

Definition (remember: it is a SCIENCE)

How is it different from other disciplines?

How is it different from psychiatry?

**Key Names** 

Wundt

James

Titchner

Hall

Freud

**Approaches** 

Structuralism

**Functionalism** 

Humanistic

Cognitive

Socio-cultural

Behavioral

Biological / Neuroscience

Psychodynamic

**Evolutionary** 

**Specialties** 

Clinical Psychologist vs. Psychiatrist

Developmental

**Research Terminology** 

Confirmation Bias / Overconfidence /

Hindsight Bias

Hypothesis

Replication

Sample (Random & Representative)

Population

**Operational Definition** 

**Independent Variable** 

Dependent Variable

Confounding Variable

Experiments

Experimental Group vs Control

Group (Random Assignment)

Placebo / Placebo Effect

Double-Blind Procedure

Naturalistic Observation

**Surveys and Wording Effects** 

Case Study

Correlational Research

Correlation

**Positive Correlation** 

**Negative Correlation** 

Correlation DOES NOT EQUAL Causation

Strong Correlation = Strong predictor of

future behavior

**Illusory Correlation** 

Correlation Coefficients (-1.0 -- +1.0)

Measures of central tendency (mean, median, mode) – How can they misrepresent

information?

**Ethics** 

Informed consent

Debriefing

**Voluntary Participation** 

Anonymous / Confidential

Deception (when is it ok?)

Institutional Review Board

Animal Research (uses / abuses)

Milgram's research

Zimbardo's research